



ASSETLAB CMMS · THE BUSINESS CASE

Here's your receipt.

One year of AssetLab CMMS for six technicians, itemized by the time it stops wasting: retyping requests, rebuilding the PM schedule, end-of-shift paperwork, hunting for history. We counted two and a half hours a week per technician, well under what the ROI calculator assumes, on purpose.

After a month to set up, that's 720 hours in the first year, worth \$30,240 at \$42 an hour. Against the subscription and the time it takes to roll out, it pays back in about three months. From year two the rollout cost is gone.

Every line is explained on the next page. Run your own numbers at assetlab.ca/cmms-roi-calculator.

Example, not a customer's results: six technicians at \$42 an hour. Time back is set at 2.5 hours a week per technician, well under the 20% the AssetLab ROI calculator assumes, and starts after a 30-day setup. Rollout hours and the split by activity are illustrative. Less unplanned downtime and lower parts spend aren't counted. Prices in CAD.



ASSETLAB CMMS

assetlab.ca · North Vancouver, BC
EXAMPLE · 6 TECHNICIANS · 12 MONTHS

PER TECHNICIAN, PER WEEK

Retyping requests	20 min
Rebuilding the PM schedule	15 min
End-of-shift paperwork	45 min
Hunting for asset history	30 min
Trips back for parts	20 min
Digging up compliance records	20 min
Time back	2.5 h

× 6 technicians × 48 weeks	720 h
× 42.00 an hour	30,240.00

FIRST-YEAR COSTS

AssetLab CMMS	
6 users × 12 mo @ 45.00	-3,240.00
Setup and data import, 40 h	-1,680.00
Training, 6 × 4 h	-1,008.00

NET BACK, YEAR ONE **\$24,312.00**

PAYBACK 96 DAYS

including a 30-day setup



Thank you for not rebuilding the whiteboard.

Where a technician's week goes.

01 Retyping requests **20 min/wk**

No more retyping phone messages

Requests come from the portal, a QR code on the asset, an email address, or a form on your own website, already tied to the building and the asset.

03 End-of-shift paperwork **45 min/wk**

Done where the work is

Checklist, photos, and the completion note by voice, at the unit, on iPhone or Android. Nothing gets retyped at the end of the shift.

05 Trips back for parts **20 min/wk**

Fewer trips back to the shop

Stock comes off when a part is used and the reorder list builds itself, so the part is there when the job needs it.

02 Rebuilding the PM schedule **15 min/wk**

The whiteboard retires

Work orders come off the calendar, fixed or rolling from the last completion, with the checklist attached. Nobody rebuilds the week on Monday morning.

04 Hunting for asset history **30 min/wk**

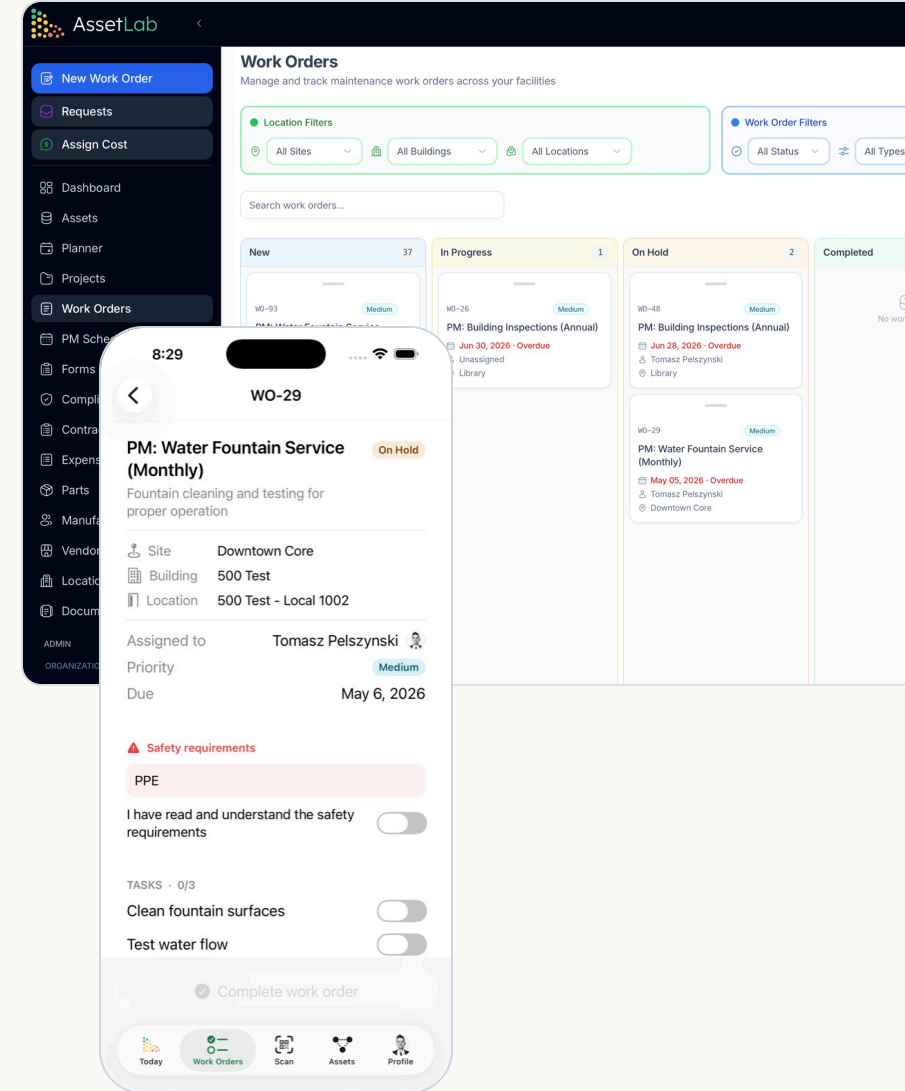
The binder stays on the shelf

Scan the QR code and the unit's work history, documents, and open work are on screen. "When did we last do this?" takes seconds.

06 Digging up compliance records **20 min/wk**

The inspector waits seconds

Inspections, certifications, and their records live in one place with reminders. The report is ready when someone asks for it.





FROM A CUSTOMER

The Calgary Winter Club stopped chasing tasks.

Aquatics, ice, curling, tennis, squash, and fitness across a multi-building campus, run by Facility Operations Manager Mark Perkins and his team. The PM schedule was the first thing his staff felt.

“It’s reduced the amount of time I spend chasing tasks and increased the amount of time everyone spends actually doing them.”

Mark walks the facility most mornings. Now he dictates what he sees and adds a photo on the spot, and it lands as a work order with the right person: “the work gets captured when I see it.” When an inspector asks for the fire suppression records, he pulls the report in a few seconds instead of hunting for the old log book. And the staff resistance he’d braced for “didn’t really materialise.”

Mark Perkins, Facility Operations Manager, Calgary Winter Club. Full story at assetlab.ca/discover/blog/calgary-winter-club-case-study

ADD-ON LINE: YOUR AI ASSISTANT

Ask what's overdue. Get an answer, not a report.

Connect Claude, ChatGPT, or Microsoft Copilot to AssetLab and the questions you'd answer by running three reports get answered in a sentence. The assistant works under an API key you control: read-only for the first week, write access once you trust it.

"Here's the manufacturer's manual for the new chiller. Build the PM schedule."

"I walked the pool level this morning. Turn these notes into work orders."

"Summarize last week's completed work for the Monday meeting."

EXAMPLE CONVERSATION · RECORDS ARE ILLUSTRATIVE

What's overdue at the arena, and who has it?

Four work orders are past due at the **Arena**. Two are ice plant PMs assigned to the refrigeration technician. The other two are unassigned requests: a leak in the lower change room and a flickering light over sheet 3. Want me to give those to the evening shift?

Yes, and make the leak high priority.

Done. **WO-212** and **WO-213** are with the evening shift, and WO-212 is now high priority.

Works with Claude, ChatGPT, and Microsoft Copilot

AssetLab CMMS \$45 CAD per user per month, billed annually

No seat minimum, unlimited assets, 30-day free trial. The AI connector comes with Enterprise and as an add-on on CMMS.

30-DAY FREE TRIAL

assetlab.ca/sign-up

BOOK A DEMO

assetlab.ca/demo